

# SBA Announces Job Search for Executives

## Small Business. **Big Impact.**

Be a major player with the top small business advocate in the world. The Small Business Administration (SBA) guides and protects our nation's 24 million small businesses and promotes new ones. We help thousands of people who want to start a business make that dream become a reality every year. Today, the SBA serves over 1.5 million small businesses – the strength of our nation's economy—every year. We want to do more and are looking for talented managers and leaders to achieve our goals.

Think about it.

- Small businesses account for 39 percent of the country's gross national product
- Small businesses create two out of every three new jobs
- Small businesses produce two and one half times as many innovations per employee as do large firms.

### **Not so small anymore, huh?**

The SBA is continuously seeking high-caliber talent that will mirror the faces and cultures of small business owners across the country. We have made a commitment to building a diverse staff and are looking for talented individuals to join our team.

The SBA is currently seeking exceptional business leaders to serve as District Directors, at the GS-301-14/15 levels in 5 District Offices located in Columbus, OH; Louisville, KY; Detroit, MI; Little Rock, AR and Richmond, VA. District Directors are responsible for leadership, innovative marketing and outreach of SBA programs, successful business relationships, and economic development. Salaries range from **\$83K – \$126K** depending on location and qualification.

We are also seeking a Deputy District Director at the GS-301-14 level located in Newark, NJ (*relocation expenses for this position will not be paid*). The Deputy District Director shares in managing and directing of SBA services in the district office. The Deputy District Director must have knowledge of the full range of business management practices & techniques, including financial management, procurement/purchasing, marketing, organizational management. Salary ranges from **\$83K – \$108K** depending on location and qualification.

If you,

- Have experience leading people and change,
- Have strong business acumen,
- Are driven to deliver results,
- Value building coalitions across communities,

For more information on these positions, go to [www.usajobs.gov](http://www.usajobs.gov) or [www.sba.gov/jobs](http://www.sba.gov/jobs). All candidates must be U.S. citizens.  
See specific jobs on 2<sup>nd</sup> page.

*SBA is an equal opportunity employer*



**The voice for America's small businesses**

## **District Directors**

<http://jsearch.usajobs.opm.gov/ftva.asp?OPMControl=IL7788> Louisville, KY

<http://jsearch.usajobs.opm.gov/ftva.asp?OPMControl=IL7812> Little Rock, AR

<http://jsearch.usajobs.opm.gov/ftva.asp?OPMControl=IL7866> Richmond, VA

<http://jsearch.usajobs.opm.gov/ftva.asp?OPMControl=IL7875> Columbus, OH

<http://jsearch.usajobs.opm.gov/ftva.asp?OPMControl=IL7881> Detroit, MI

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## **Deputy District Director**

<http://jsearch.usajobs.opm.gov/ftva.asp?OPMControl=IL7858> Newark, NJ